

## Proposed New Rates and Rate Changes as of

09/20/04

## Proposed Rate Changes - Computer Services

Billing Element Name	Rate Basis	Current Rate	Projected Annual Revenue @ Current Rate	Proposed Rate	Percent Change in Rate	Projected Change in Revenue	Projected Annual Revenue @ Proposed Rate	Projected Annual Expenses (Target)	Fund Balance as of June 30, 2004
IBM Tape Storage	Per Megabyte	\$0.000925	\$1,145,685	\$0.00153	65.4%	\$749,340	\$1,895,025	\$1,887,085	(\$4,015,382)
IBM Disk Storage	Per Megabyte	\$0.16	\$3,495,996	\$0.100	-37.5%	(\$1,310,999)	\$2,184,998	\$2,149,992	\$4,363,997

## Proposed Rate Changes - Telco

Router Service	Per router port	\$97.75	\$177,123	\$301.00	207.9%	\$368,289	\$545,412	\$545,134	(\$1,564,519)
Covanet	Per circuit	7.90%	\$15,537,600	15.50%	96.2%	\$1,180,858	\$16,718,458	\$16,704,120	(\$29,611)

Aggregate Impact of Legacy Rate Changes

\$987,488

## Proposed New Rates for Existing Services

Billing Element Name	Rate Basis	Proposed Rate	Projected Monthly Usage (Volume)	Projected Annual Revenue @ Proposed Rate	Projected Annual Expenses (Target)
EBARS Tape Backup	Per Megabyte	\$0.00052	80,960,870	\$505,196	\$505,187
EBARS Tape Storage	Per Megabyte	\$0.0003	80,000,000	\$288,000	\$287,978
Tape Vaulting	Per Megabyte	\$0.00034	54,000,000	\$220,320	\$217,396
ACE Server (Fobs)	Per Key Fob user	\$3.73	1,420	\$63,559	\$67,104

Total New Revenue from Existing Services

\$1,077,075

\* Currently charging IBM Tape Usage Rate

## Proposed New Rates for New Services

Server Disk Storage	Per Megabyte	\$0.0021	500,000	\$12,600	\$20,393
Oracle Financials	Per User/Month	\$124.62	621	\$928,668	\$912,199
GESI - 200 users	Per User/Month	\$34.00	200	\$81,600	\$81,608
GESI - 500 users	Per User/Month	\$14.07	500	\$84,420	\$84,411
GESI - 1,000 users	Per User/Month	\$7.62	1,000	\$91,440	\$91,418
GESI - 2,000 users	Per User/Month	\$4.39	2,000	\$105,360	\$105,432

Total New Revenue from New Services

\$1,025,688

\*\* based upon GESI - 500 users. (Will vary with user base.)